



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. (“CAG(S)”) would like to invite interested companies to participate in a Direct Marketing Exercise for the **(i) Brand Name Specialty Food & Beverage Kiosk Concession(s); (ii) Brand Name Café Concession(s); and (iii) Brand Name Specialty Restaurant Concession(s)** at the Departure/Transit Lounge of Terminal 1.

We are looking for established operators and/or new, innovative and unique Food and Beverage (“F&B”) brands and concepts that will enhance, add value to and differentiate the dining experience for passengers and airport community staff in Terminal 1.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for:

1. Brand Name Specialty Food & Beverage Kiosk Concession(s);
 2. Brand Name Café Concession(s); and
 3. Brand Name Specialty Restaurant Concession(s),
- at Departure/Transit Lounge, Terminal 1

File

Reference: CAG/000/CM/2024/T11

Concession

Category: Food and Beverage

Size of units:

Concession Type	Concession(s)	Floor Area (sqm or thereabouts)
Brand Name Specialty Food & Beverage Kiosk Concession(s)	A	15 sqm
	B	15 sqm
	C	15 sqm
	D	15 sqm
Brand Name Café Concession(s)	B	61 sqm
	C	45 sqm
Brand Name Specialty Restaurant Concession(s)	A	222 sqm
	B	237 sqm

No. of

Concessions: 8

Tenancy Period: The Tenancy Term shall be for a period of:

Concession(s)*		Tenancy Term
Brand Name Specialty Food & Beverage Kiosk Concession(s)	A	Three (3) years and seven (7) months, commencing from 17 March 2025 to 16 October 2028
	B	Three (3) years and seven (7) months, commencing from 17 March 2025 to 16 October 2028
	C	Three (3) years and four (4) months, commencing from 15 September 2025 to 14 January 2029
	D	Three (3) years and seven (7) months, commencing from 15 June 2025 to 14 January 2029
Brand Name Café Concession(s)	B	Four (4) years, commencing from 14 March 2025 to 13 March 2029
	C	Four (4) years and two (2) months, commencing from 8 June 2025 to 7 August 2029
Brand Name Specialty Restaurant Concession(s)	A	Four (4) years and two (2) months, commencing from 8 June 2025 to 7 August 2029
	B	Three (3) years and seven (7) months, commencing from 8 September 2025 to 7 April 2029

Option for New Term: Only applicable for Brand Name Café Concession(s) and Brand Name Specialty Restaurant Concession(s): Two (2) years at the absolute discretion of CAG.

Publication Details

Direct Marketing Opening Date: 15 August 2024

Contact Person for the Direct Marketing Exercise

Name: Ms. Joanne Tan

Designation: Manager,
Airside Planning & Leasing

Contact No.: +65 6541 2137

E-mail: joanne.tan@changiairport.com

Interested operators, please request for a copy of the leasing document from Ms. Joanne Tan.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.

2. Kindly email to **the above contact person** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.